

12/22

Dear Bernie and Brian:

I write to express our sincere thanks and appreciation for a wonderful job.

There is, I would think, great satisfaction in helping people realize their "dream" in remodeling their homes -- probably the most significant investment that anyone is likely to make.

While I realize this was business (and rather substantial business!), what stands out is the way you conducted business over the years we have worked with you -- your warmth, suggestions, and attention to detail. We consider you friends.

Both Maddy and I are externally grateful. What am I going to do when I no longer need to call you early in the morning to follow up some matter!

With warm personal regards

Don